RFP# CYF19-03

Request for Proposals
For Professional Services
Bid under Title 29 Chapter 69 Section 6981

SERVICE COMPONENTS

Project DelAWARE Community Care Coordinators
(3 Community Care Coordinators)

INFORMATIONAL BIDDERS CONFERENCE: NONE

PROPOSALS DUE: Wednesday, February 13, 2019 by 2 pm ET
The RFP schedule is as follows:
Submit all questions to H. Ryan Bolles, DSCYF Procurement Administrator, at herbert.bolles@state.de.us by COB February 06, 2019 to ensure a response prior to proposal due date.

None

There is no bidders’ conference scheduled for this RFP.

Wednesday, February 6, 2019 by 2:00 PM ET

Please submit 1 original proposal marked “ORIGINAL”. Please submit 6 copies of your proposal marked “COPY”. Please submit 1 electronic copy of your proposal on CD, DVD or flash drive.

Proposals must be delivered by Wednesday, February 06, 2019 by 2:00 PM ET.

Proposals arriving after 2:00pm ET will not be accepted.

You are encouraged to double-side copy/print your proposals. Binders are not necessary unless a staple or binder clip isn’t possible.

Express Courier or hand deliver the sealed bids as follows:

PROPOSAL DELIVERY:

State of Delaware
RFP CYF#19-03
Ryan Bolles, Grants and Contracts
1825 Faulkland Road
Wilmington, DE 19805

Although it is not recommended to ship by the US Postal Service, if this is your preferred delivery method, please address as follows:

State of Delaware
RFP CYF#19-03
Ryan Bolles, Grants & Contracts
1825 Faulkland Road
Wilmington, DE 19805

The proposing firm bears the risk of delays in delivery. The contents of any proposal shall not be disclosed to competing entities during the negotiation process.

As soon as possible

The Department will work diligently to complete the proposal review and selection process in an expeditious fashion. While DSCYF reserves the right to contact bidders for additional information proposals are expected to be able to stand alone based upon the written information submitted.

As soon as possible

Decisions are expected to be made and awards announced as soon as possible. Initial notification to all bidders will be by email.
Request for Proposals for Local Education Agency - School District Community Program Managers

The State of Delaware's Department of Services for Children, Youth & Their Families (DSCYF), Division of Prevention and Behavioral Health Services (DPBHS) is seeking proposals for (3) Local Education Agency - School District Community Program Managers under a grant that has been awarded to the Delaware Department of Education (DOE). The grant is for a period of 5 years, pending continued funding by the federal Substance Abuse and Mental Health Services Agency (SAMHSA). DPBHS is responsible for coordinating services between each of the three (3) participating school districts, their identified schools and DOE in implementing and monitoring the mental health services which are outlined in the grant. In addition to coordinating grant activities the Community Program Manager will work with students and their families in the identified schools to assist them in accessing appropriate mental health and other related services (care coordination). To provide oversight to these activities, Project DelAWARE is contracting for three (3) Local Education Agency – School District Community Care Coordinators, one for each of the participating school districts - the Colonial School District, New Castle County; Capital School District, Kent County; Indian School District, Sussex County. DSCYF will accept proposals from EITHER individual OR agencies.

CONTEXT:

The Delaware Department of Education (DOE) has been awarded a SAMHSA grant to integrate mental health services into three participating school districts. The grant is for a period of 5 years, pending continued funding by SAMHSA. The Division of Prevention and Behavioral Health Services (DPBHS), Department of Services for Children, Youth and Their Families is collaborating with DOE in implementing this grant, called Project DelAWARE. The grant abstract follows:

Delaware’s Project AWARE State Education Grant or Project DelAWARE proposes to build on existing collaboration between the state’s Department of Education (DOE) and child mental health system (Division of Prevention and Behavioral Health Services: DPBHS) to improve access to effective mental health services in three of the state’s LEAs and improve outcomes, both emotional and academic, for youth with serious emotional disturbance (SED) or serious mental illness (SMI). More specifically, the aims of Project DelAWARE are to (1) implement evidence-based mental health services in school settings within the context of an integrated, systems model; (2) increase student access to mental health services through the addition of new staff and resources; (3) educate relevant staff in public school settings about how to access mental health services for students that need them; (4) reduce the stigma associated with mental health and increase recognition of mental health problems through alliance-building with state and local programs that promote mental health wellness and care; (5) build alliances between newly implemented services with more established school mental health programs and initiatives to promote integration and efficiency; (6) engage school-aged youth and families (including those with lived experience) and community programs as active partners in the development, implementation and maintenance of behavioral health services in schools; (7) engage local businesses and a community organizations as added supports for children and parents.
struggling with mental health problems, and (8) develop and implement a plan to sustain improvements to behavioral health services after grant funds end.

To achieve the aims listed above, DOE, in partnership with DPBHS, and other identified community agencies will use the Multi-Tiered System of Support (MTSS: [https://www.pbis.org/school/mtss](https://www.pbis.org/school/mtss)) as a general framework for organizing outreach, awareness, family engagement, and behavioral health services in 3 LEAs across the state.

It is anticipated that the contractual agreement with the successful bidder will begin in early 2019 and extend through September 30, 2020, with optional extensions pending satisfactory performance and continued federal funding for up to a five-year period. There is no guarantee of continued funding beyond that period.

**How to Respond to this RFP:**

A complete response to this RFP is required for consideration by reviewers. Along with a cover letter, all items to be submitted with the proposal are described in the Proposal Content Requirements section found on page 10 of this RFP.

**Independent Bidders:**

Individual bidders are bidding to provide services as one of the three community care coordinators. To be eligible independent contractors and proposed staff must have a MA or Ph.D. degree in Behavioral/Social Science or related field plus five (5) years of experience working in a mental health or substance abuse system as a coordinator of service provision either as part of clinical practice or a full time care coordinator; experience working on grants performing the aforementioned activities is preferred.

Each mental health contract opportunity will be awarded a contract for a maximum of $90,000 per years based on a maximum of 1650 hours per year ($54.54) per hour. Hours worked will be based on the needs of the program; services might be offered during evening hours, work will take place in the community in addition to the school and in some case transportation of families might be required. The specific hours worked will be negotiated with the contractor(s) but is likely to parallel the school calendar. The contractor will be authorized to invoice monthly at an hourly rate for service hours provided during the month.

Independent contractors are responsible for payment of all federal, state or local taxes that may apply. The successful bidders must accept full payment by conventional check and/or other electronic means and/or procurement (credit) card at the State’s option, without imposing any additional fees, costs or conditions.

**A Delaware Business License** is required for each successful bidder at the time of contract execution, but not at time of proposal. Successful bidders must obtain and maintain a Delaware business license for the term of the contract. The successful bidder also must obtain malpractice insurance coverage for the term of the contract. The contractor(s) is NOT a State of Delaware employee, but rather an independent contracted provider.
Agencies Bidders:

To be eligible agencies must be accredited by a national accreditation body such as Joint Commission, COA, or CARF.

Agency bidders must bid for all three contracted community care coordinators. To be eligible proposed staff must have a MA or Ph.D. degree in Behavioral/Social Science or related field plus five (5) years of experience working in a mental health or substance abuse system as a coordinator of service provision either as part of clinical practice or a full time care coordinator; experience working on grants performing the aforementioned activities is preferred.

The contract awarded for the three (3) Local Education Agency-School District Community Project Managers/Care Coordinators will be $270,000 which will fund three project managers/care coordinators and any other related expenses incurred by the agency. Workdays will be based on the needs of the program and might include evening hours, community work and transportation; the specific hours work will be negotiated with the contractors but is likely to parallel the school calendar. The contractor will be authorized to invoice monthly at an hourly rate for service hours provided during the month. Bidding agencies are required to provide the salary structure it plans to use for current staff or used to recruit staff to provide the service under the contract.

Agency contractors are responsible for payment of all federal, state or local taxes that may apply. The successful bidders must accept full payment by conventional check and/or other electronic means and/or procurement (credit) card at the State’s option, without imposing any additional fees, costs or conditions.

Location of Services:

The three (3) Local Education Agencies – School Districts are Colonial (New Castle), Capital (Kent), and Indian River (Sussex). The project managers/care coordinators will be located at the schools determined by the school district. The project managers/care coordinators will also be expected to do work in the community and transport clients/families as required.

FOR ANY FORMER OR CURRENT STATE EMPLOYEE WHO IS INTERESTED IN COMPETING FOR THESE CONTRACTS:

To ensure compliance with the State's Code of Conduct post-employment law (which provides that former State employees may not work on State projects if they were directly and materially related to their work as State employees), it is required that current State of Delaware employees who respond to this RFP, also contact Deborah Weaver, Esq. (302-739-2399), attorney for the Delaware Public Integrity Commission. Ms. Weaver will assist such individuals in reviewing their situation, determining if a request to the Commission for advice is needed, and in drafting an appropriate letter to the Commission if necessary. Where such a letter is indicated, it must be submitted for consideration by the Commission at its regularly scheduled monthly meeting.

Individuals wishing to submit a proposal in response to this RFP who receive a pension benefit from the State Employee’s Pension Plan are required to complete Form-SS-8 “Determination of Worker Status” with the Internal Revenue Service. The application and findings from the Internal Revenue Service must be reported to the Delaware Board of Pension Trustees for a determination.
of the individual meeting the definition of employee within the Plan. For more information visit [http://delawarepensions.com](http://delawarepensions.com)

**Criminal Background Check:**

Pursuant to 31 Del.C. Section 309, bidders **awarded** a contract resulting from this RFP are required to pass a criminal background check (state and federal) and a Child Abuse Registry check. All information required by Delaware Code shall be forwarded to the DSCYF, which will assess the information and make a determination of suitability based on the type of offenses, recency, record since the offenses, and responsibilities of the bidder. In addition, all bidders awarded a contract will be required to obtain certification from DSCYF as to whether the individual is named in the Central Register as the perpetrator of a report of child abuse.

**SPECIAL REPORTING REQUIREMENTS**

This contract is funded with federal grant dollars, as such fall under the Federal Funding Accountability and Transparency Act (FFATA) guidelines. The FFATA requires the State of Delaware to report on its federal grant and contract subawards via a public website operated by the federal government (https://www.FSRS.gov ). The data entered into this website is transmitted daily to [http://usaspending.gov/](http://usaspending.gov/) for public access. The successful bidder(s) shall provide a DUNS number to meet this data entry requirement as part of contract execution.
SCOPE OF SERVICE/JOB FUNCTION:

JOB FUNCTION: Assumes responsibility for daily implementation of mental health services for the grant at the school district level.

Requirements:

Education
- Possession of a MA or Ph.D. degree in a Behavioral Health Discipline (Psychology, Social Work, Counseling or related field) at time of submission

Experience:
- Five years of experience working in a mental health or substance abuse system doing care coordination.
- Three years of experience working with schools

Agencies must also be accredited by a national accreditation body such as Joint Commission, COA, or CARF and have experience working in school settings.

Scope of Work
- Acts as liaison between the school district, the DOE Project Coordinator and Behavioral Health Project DelAWARE Co-Coordinator on required services and activities at the school district level.
- Provides case management services to schoolchildren and their families.
- Assist families without insurance to enroll in Delaware Medicaid.
- Triages families of schoolchildren with relevant community agencies.
- Helps families requiring services to overcome obstacles to attendance.
- Help to maintain communication between providers, teachers and parents when students are referred outside the schools for mental health services.
- Provides case management services to students referred to treatment in the community

KNOWLEDGE OF:
- Behavioral Health Issues in School Age Population
- Federal regulations related to confidentiality and consent
- Community services for families in need.
- System of Care
- How Schools Function
- Cultural Competency

ABILITY TO:
- Work with minimal supervision.
- Communicate effectively orally and in writing.
Motivate and engage families.
Utilize Wrap Around process

**SKILL TO**
- Engage parents using motivational interviewing
- Engage educators in understanding the mental health needs of students
- Manage Project Follow-up of Client Referrals and other data needs
Please answer the questions below. **A response to every question is required to complete the proposal.**

*Please ensure that the bidder’s name, RFP number are at the top of each page attached. Number the responses in accordance with the numbered questions below.*

1. Knowledge of Behavioral Health Issues in School Age Population
   - Individual Bidders:
     - Demonstrate education/training knowledge of behavioral health issues in school age populations. Please include vita which outlines degree, training and at least 5 years of experience working in a mental health or substance abuse system that included work as a coordinator of service provision, experience working on grants is preferred. Master’s level graduate degree or higher in behavioral health is required.
   - Agency Bidders:
     - For all proposed staff demonstrate education/training knowledge of behavioral health issues in school age populations. Please include vita which outlines degree, training and at least 5 years of experience working in a mental health or substance abuse system that included work as a coordinator of service provision, experience working on grants is preferred. Master’s level graduate degree or higher in behavioral health is required.
     - If you plan to hire staff to provide these services please provide job description which will be used to hire for this position.

[20 points]

2. Experience working with schools.
   - Individual Bidders:
     - Demonstrate experience providing services or consultation in and/or with different schools districts and different levels of schools within districts. Include your role in working with schools especially the nature of the case management activities done by staff. Please include a section identifying what would be a challenge in providing Care Coordination in a School.
   - Agency Bidders:
     - Experience by your agency providing services or consultation in and/or with different schools districts and different levels of schools within districts. Demonstrate for proposed staff the role in working with schools especially the nature of the case management activities. Please include a section identifying what would be a challenge in providing Care Coordination in a School Setting.
     - If you plan to hire staff to provide these services please provide job description which will be used to hire for this position.

[20 points]
3. Care Coordination Background
   - Individual Bidders:
     - Experience and training in care coordination. Include knowledge of System of Care and Wrap Around Intervention. Discuss challenges in providing Care Coordination.
   - Agency Bidders:
     - For proposed staff please describe experience and training in care coordination. Include knowledge of System of Care and Wrap Around Intervention. Discuss challenges in providing Care Coordination.
     - If you plan to hire staff to provide these services please provide job description which will be used to hire for this position.

[20 points]

4. Trauma Background
   - Individual Bidders:
     - Define trauma. Describe your experience working with students who have been exposed to trauma. Explain how knowing a student’s trauma history changes how you work with him/her.
   - Agency Bidders:
     - Define trauma. Describe your proposed staff’s experience working with students who have been exposed to trauma. Explain how knowing a student’s trauma history changes how your staff would work with him/her.

[15 points]

5. Demonstrate knowledge of resources for families in Delaware. Please include your experience in enrolling parents in Medicaid. If you have never enrolled someone, explain your understanding of the process. [10 points]

6. Proposal reflects excellent communication skills [5 points]

7. Past Disciplinary Action
   - Individual Bidders:
     - Please list the date and the circumstances where you have been the subject of disciplinary action on the job or where you have been terminated from employment. Also, list any disciplinary action taken by any professional licensing board. If not applicable please indicate never subject to disciplinary action including termination [0 to minus 20 points]
   - Agency Bidders:
     - For proposed staff please list the date and the circumstances where they have been the subject of disciplinary action on the job or where they have been terminated from employment. Also, list any disciplinary action taken by any professional licensing board. If not applicable please indicate never subject to disciplinary action including termination
     - Please indicate if your agency has ever been put on a corrective action plan by an accrediting body e.g., Joint Commission, COA, CARF or any state of Delaware agency [0 to minus 20 points]
8. Bi-lingual
   ▪ Individual Bidders:
     ▪ Are you fluent in Spanish? If so, how did you learn it? Have you worked
       with clients while speaking Spanish? How do you work with clients who do
       not speak English?
   ▪ Agency Bidders:
     ▪ What percent of your proposed staff are bi-lingual? What percentage of your
       staff are bi-lingual? How does your agency currently work with clients who
       do not speak English?

[SPECIAL NOTE: Prior experience working with schools and mental health agencies in
Delaware is considered highly desirable. Where applicable, bidders are encouraged to reference
such experience.]

Experience/reputation of DSCYF or other state agencies with the bidder will be considered by the
panel.

Additionally, feedback from references also will be considered as the panel makes
recommendations for contract awards.

9. Provide references regarding professional services: Provide the names and contact
information for three (3) professional sources who may be contacted by DSCYF/DPBHS for
a reference who can attest to your ability to perform the work of the contract which you are
competing.

Proposal Content Requirements:
All proposals either individual bidder or agency bidder shall include the following documents:
   a. Cover Letter
   b. Copy of Resume or vita outlining your education/experience as part of the
      proposal for individual or agency proposed staff. Include documentation of degree
      achieved.
   c. For Agencies ONLY a copy of last accreditation review
   d. Responses to all questions in the previous section
   e. Copy of Valid Driver’s license for individuals or agency proposed staff and a
      statement that dependable transportation is available for work purposes to the
      bidder.
   f. For Agencies: include proposed pay structure to proposed or hired staff
   g. Bidder Fact Sheet found in Appendix A and [online with this RFP in MS Word] for
      easy editing
   h. Signed “Assurances” document found in Appendix A
   i. Signed “Certifications, Representation, and Acknowledgements” document found
      in Appendix A
   j. Completed “Employing Delawareans Report” document found in Appendix A
      and [online with this RFP in MS Word] for easy editing
APPENDIX A – Bidder Forms and Instructions

Submission Instructions

Failure to follow Departmental procedures may disqualify a bidder’s organization.

I. FORMAT

Proposals should be printed on 8 1/2” x 11” paper. To be considered all proposals must be submitted in writing and respond to the items outlined in this RFP. Videos will not be presented to the panel. Binders, color graphics and extensive attachments are unnecessary. Double-side copying is strongly encouraged.

To be considered, bidders must submit a complete response to this RFP. An official authorized to bind the bidder to the proposal must sign proposal documents. The successful bidder must be in compliance with all licensing requirements of the State of Delaware at time of contract execution.

Bidders may be called, only at the discretion of the Department, for an interview concerning their proposal. The State reserves the right to reject any non-responsive or non-conforming proposals.

II. QUESTIONS

All questions regarding this request should be directed to H. Ryan Bolles at Herbert.Bolles@State.DE.US or 302-633-2701. Questions will be forwarded to the appropriate DSCYF program administrators. Updates and answers to significant content questions will be posted on the State’s solicitation web site www.bids.delaware.gov It is the bidder’s responsibility to check the website for updates to this RFP.

III. ETHICS LAW RESTRICTIONS

Neither the Contractor, including its parent company and its subsidiaries, nor any subcontractor, including its parent company and subsidiaries, may engage, directly or indirectly, any person who, while employed by the State of Delaware during two years immediately preceding the date any Contract entered into as a result of this request for proposals, gave an opinion, conducted an investigation, was directly involved in, or whom otherwise was directly and materially responsible for said service described herein in this request for proposal in the course of official duties as a state employee, officer or official. The Department shall determine, at its sole discretion, whether a person was directly and materially responsible for said program, project, or contract or any other program, project, or contract related to the service described in any contract entered into as a result of this request for proposals.

IV. PROPOSALS BECOME STATE PROPERTY

All proposals become the property of the State of Delaware and will not be returned to the contractor. Proposals to the State may be reviewed and evaluated by any person other than competing vendors at the discretion of the State. The State has the right to use any or all ideas presented in reply to this RFP. Selection or rejection of the proposal does not affect this right.

V. RFP AND FINAL CONTRACT

The contents of the RFP may be incorporated into the final contract and become binding upon the successful bidder. If the bidder is unwilling to comply with the requirements, terms, and conditions of the RFP, objections must be clearly stated in the proposal. Objections will be considered and may be subject to negotiation at the discretion of the State.
VI. PROPOSAL AND FINAL CONTRACT

The content of each proposal will be considered binding on the bidder and subject to subsequent contract confirmation if selected. The content of the successful proposal may be included by reference in any resulting contract. All prices, terms, and conditions contained in the proposal shall remain fixed and valid for ninety (90) days after the proposal due date. Contract negotiations will include price re-verification if the price guarantee period has expired.

VII. MODIFICATIONS TO PROPOSALS

Any changes, amendments or modifications to a proposal must be made in writing, submitted in the same manner as the original response and conspicuously labeled as a change, amendment or modification to a previously submitted proposal. Changes, amendments or modifications to proposals shall not be accepted or considered after the hour and date specified as the deadline for submission of proposals.

VIII. COST OF PROPOSAL PREPARATION

All costs of proposal preparation will be borne by the bidding contractor. All necessary permits, licenses, insurance policies, etc., required by local, state or federal laws shall be provided by the contractor at his/her own expense.

IX. EVALUATION REQUIREMENTS AND PROCESS

The Proposal Review Committee shall determine the firms that meet the minimum requirements pursuant to selection criteria of the RFP and procedures established in 29 Del. C. §§ 6981, 6982. The Committee may interview at least one of the qualified firms. The Committee may negotiate with one or more firms during the same period and may, at its discretion, terminate negotiations with any or all firms. The Committee shall make a recommendation regarding the award to the contracting Division Director of this RFP, who shall have final authority, subject to the provisions of this RFP and 29 Del. C. § 6982 to award a contract to the successful firm in the best interests of the State of Delaware. The Proposal Review Committee reserves the right to award to one or more than one firm, in accordance to 29 Del. C. § 6986.

The Proposal Review Committee shall assign up to the maximum percentage of points as stated previously in this RFP. All assignments of points shall be at the sole discretion of the Proposal Review Committee.

The Proposal Review Committee reserves the right to:

- Select for contract or for negotiations, a proposal other than that with the lowest costs.
- Accept/Reject any and all proposals received in response to this RFP or to make no award or issue a new RFP.
- Waive or modify any information, irregularity, or inconsistency in proposals received.
- Request modification to proposals from any or all contractors during the review and negotiation.
- Negotiate any aspect of the proposal with any firm and negotiate with more than one firm at the same time. The Department reserves the right to contract with more than one vendor.

All proposals shall be evaluated using the same criteria and scoring process. Bidders may be scheduled to make oral presentations in support of their written proposals. However, proposals are expected to stand on their own merits as written. The Review Panel will assess the strength and clarity of any oral presentation and combine the evaluations of both written and oral presentations (when applicable) in determining the overall evaluation of the proposal and in making recommendations. A summary of the Panel's recommendations will be available for review upon request.
X. REJECTION OF PROPOSALS

DSCYF reserves the right to reject any/all proposals received in response to this RFP. Any information obtained will be used in determining suitability of proposed support.

Any proposal called "not accepted" will mean that another proposal was deemed more advantageous or that all proposals were not accepted. Respondents whose proposals were not accepted will be notified as soon as a selection is made, or if it is decided, that all proposals are not accepted.

Any proposal failing to respond to all requirements may be eliminated from consideration and declared not accepted.

The proposal must conform to the requirements as stated in the RFP. The State specifically reserves the right to waive any informalities or irregularities in the proposal format.

XI. RESERVED RIGHTS OF THE DEPARTMENT OF SERVICES FOR CHILDREN, YOUTH AND THEIR FAMILIES

- Notwithstanding anything to the contrary, the Department reserves the right to:
- Reject any and all proposals received in response to this RFP
- Select for contract or for negotiations a proposal other than that with the lowest costs
- Waive or modify any information, irregularities, or inconsistencies in proposals received
- Consider a late modification of a proposal if the proposal itself was submitted on time; and, if the modifications make the terms of the proposal more favorable to the Department, accept such proposal as modified
- Negotiate as to any aspect of the proposal with any proposer and negotiate with more than one proposer at the same time
- If negotiations fail to result in an agreement within a reasonable period of time, terminate negotiations and select the next most responsive proposer, prepare and release a new RFP, or take such other action as the Department may deem appropriate
- Negotiate a renewal of the contract resulting from this RFP with appropriate modifications.

XII. STANDARDS FOR SUBCONTRACTORS

The prime contract with the contractor will bind sub or co-contractors to the terms, specifications, and standards of this RFP, resulting prime contracts, and any subsequent proposals and contracts. All such terms, specifications, and standards shall preserve and protect the rights of the Department under this RFP with respect to the services to be performed by the sub or co-contractor. Nothing in the RFP shall create any contractual relation between any sub or co-contractor and the Department of Services for Children, Youth and Their Families.

All sub or co-contractors must be identified in the Contractor's proposal. The proposal's work plan must also state which tasks the sub or co-contractor will perform. Approval of all sub and/or co-contractors must be received from the Department prior to the contract negotiation.

The prime bidder will be the State’s primary contractor.
XIII. CONTRACT TERMINATION CONDITIONS

The State may terminate the contract resulting from this RFP at any time that the Contractor fails to carry out its provisions or to make substantial progress under the terms specified in this request and the resulting proposal.

The State shall provide the Contractor with 15 days notice of conditions which would warrant termination. If after such notice the Contractor fails to remedy the conditions contained in the notice, the State shall issue the Contractor an order to stop work immediately and deliver all work and work in progress to the State. The State shall be obligated only for those services rendered and accepted prior to the date of notice of termination.

With the mutual agreement of both parties, upon receipt and acceptance of not less than 30 days written notice, the contract may be terminated on an agreed date prior to the end of the contract period without penalty to either party.

Notwithstanding any other provisions of this contract, if funds anticipated for the continued fulfillment of this contract are at any time not forthcoming or insufficient, through the failure of the State of Delaware to appropriate funds or through discontinuance of appropriations from any source, the State of Delaware shall have the right to terminate this contract without penalty by giving not less than 30 days written notice documenting the lack of funding.

XIV. NON-APPROPRIATION

In the event that the State fails to appropriate the specific funds necessary to continue the contractual agreement, in whole or in part, the agreement shall be terminated as to any obligation of the State requiring the expenditure of money for which no specific appropriation is available, at the end of the last fiscal year for which no appropriation is available or upon the exhaustion of funds.

XV. FORMAL CONTRACT AND PURCHASE ORDER

The successful firm shall promptly execute a contract incorporating the terms of this RFP within twenty (20) days after the award of the contract. No bidder is to begin any service prior to approval of a State of Delaware Purchase Order by the Secretary of the Department of Finance. The Purchase Order shall serve as the authorization to proceed in accordance with the bid specifications, any special instructions and the Contract terms and conditions.

XVI. INDEMNIFICATION

By submitting a proposal, the proposing firm agrees that in the event it is awarded a contract, it will indemnify and otherwise hold harmless the State of Delaware, DSCYF, its agents, and employees from any and all liability, suits, actions, or claims, together with all costs, expenses for attorney's fees, arising out of the firm, its agents and employees' performance of work or services in connection with the contract, regardless of whether such suits, actions, claims or liabilities are based upon acts or failures to act attributable, in whole or in part, to the State, its employees or agents.

XII. LICENSES AND PERMITS

In performance of this contract, the firm is required to comply with all applicable federal, state and local laws, ordinances, codes, and regulations. The cost of permits and other relevant costs required in the performance of the contract shall be borne by the successful firm. The firm shall be properly licensed and authorized to transact business in the State of Delaware as defined in Delaware Code Title 30, Sec. 2502.

XIII. INSURANCE

Bidder recognizes that it is operating as an independent contractor and that it is liable for any and all losses, penalties, damages, expenses, attorney’s fees, judgments, and/or settlements incurred by reason of injury to or death of any and all persons, or injury to any and all property, of any nature, arising out of the bidder’s
negligent performance under any resulting contract, and particularly without limiting the foregoing, caused by, resulting from, or arising out of any act of omission on the part of the bidder in its negligent performance under any resulting contract.

The bidder shall maintain at its own cost for the term of any resulting contract and all extensions such insurance as will protect against claims under Worker’s Compensation Act and from any other claims for damages for personal injury, including death, which may arise from operations under this contract. The vendor is an independent contractor and is not an employee of the Department of Services for Children, Youth and Their Families.

During the term of any resulting contract, the successful bidder will, at its own expense, also carry insurance minimum limits as follows:

|   | Commercial General Liability | $1,000,000 per occurrence / $3,000,000 aggregate |

And at least one of the following, as outlined below:

|   | Medical or Professional Liability | $1,000,000 per occurrence / $3,000,000 aggregate |
|   | Misc. Errors and Omissions | $1,000,000 per occurrence / $3,000,000 aggregate |
|   | Product Liability | $1,000,000 per occurrence / $3,000,000 aggregate |

The successful bidder must carry (a) and at least one of (b), (c), or (d) above, depending on the type of Service or Product being delivered.

If the contractual service requires the transportation of DSCYF clients or staff, the successful bidder shall, in addition to the above coverages, secure at its own expense the following coverage:

|   | Automotive Liability (Bodily Injury) | $1,000,000 per occurrence / $3,000,000 aggregate |
|   | Automotive Property Damage (to others) | $25,000 |

The bidder shall provide a Certificate of Insurance (COI) as proof that the bidder has the required insurance. The COI shall be provided prior to DSCYF prior to any work being completed by the awarded bidders(s).

The Department of Services for Children, Youth & Their Families shall be named as an additional insured.

Should any of the above described policies be cancelled before expiration date thereof, notice will be delivered in accordance with the policy provision.

XIX. NON-DISCRIMINATION

In performing the services subject to this RFP, the firm agrees that it will not discriminate against any employee or applicant for employment because of race, creed, color, sex or national origin. The successful firm shall comply with all federal and state laws, regulations and policies pertaining to the prevention of discriminatory employment practice. Failure to perform under this provision constitutes a material breach of contract.

XX. COVENANT AGAINST CONTINGENT FEES

The successful firm warrants that no person or selling agency has been employed or retained to solicit or secure this contract upon an agreement of understanding for a commission or percentage, brokerage or
contingent fee excepting bona-fide employees and/or bona-fide established commercial or selling agencies maintained by the bidder for the purpose of securing business. For breach or violation of this warranty, the State shall have the right to annul the contract without liability or at its discretion and/or to deduct from the contract price or otherwise recover the full amount of such commission, percentage, brokerage or contingent fee.

XXI. CONTRACT DOCUMENTS

The RFP, the Purchase Order, and the executed Contract between the State and the successful firm shall constitute the Contract between the State and the firm. In the event there is any discrepancy between any of these contract documents, the following order of documents governs so that the former prevails over the latter: Contract, Contract Amendments, RFP, Purchase Order and Vendor Proposal. No other documents shall be considered. These documents contain the entire agreement between the State and the firm.

XXII. APPLICABLE LAW

The Laws of the State of Delaware shall apply, except where Federal law has precedence. The successful firm consents to jurisdiction and venue in the State of Delaware.

XXIII. SCOPE OF AGREEMENT

If the scope of any provision of this Contract is too broad in any respect whatsoever to permit enforcement to its full extent, then such provision shall be enforced to the maximum extent permitted by law, and the parties hereto consent and agree that such scope may be judicially modified accordingly and that the whole of such provisions of the contract shall not thereby fail, but the scope of such provisions shall be curtailed only to the extent necessary to conform to the law.
**BIDDER FACT SHEET**

Place as Top Page of Proposal

RFP Title: **CYF 19-03 Project DelAWARE Care Coordinators (3 Coordinators)**

**Individual bidders** must indicate in which district you are bidding to serve and indicate district preference using #1-#3 with #1 being your preferred location. If you only prefer one or two then exclude the other numbers. **Agency bidders** must bid for all three district locations:

- [ ] Indian River School District, Sussex
- [ ] Capital School District, Kent
- [ ] Colonial School District, New Castle

**CORPORATE INFORMATION**

Indicate the type of business bidder is or proposes to be if yet to be formed:

- [ ] Corporation
- [ ] Partnership
- [ ] Individual

<table>
<thead>
<tr>
<th>Bidder Name:</th>
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<tbody>
<tr>
<td>Office Address:</td>
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<tr>
<td>Contact Person:</td>
<td></td>
</tr>
<tr>
<td>Office Phone #:</td>
<td></td>
</tr>
<tr>
<td>Cell Phone #:</td>
<td></td>
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<tr>
<td>E-mail Address:</td>
<td></td>
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</tbody>
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<tr>
<th>COMPANY CLASSIFICATIONS:</th>
<th>Certification type(s)</th>
<th>Circle all that apply</th>
</tr>
</thead>
<tbody>
<tr>
<td>Del. CERT. NO.:</td>
<td>Minority Business Enterprise (MBE)</td>
<td>Yes No</td>
</tr>
<tr>
<td></td>
<td>Woman Business Enterprise (WBE)</td>
<td>Yes No</td>
</tr>
<tr>
<td></td>
<td>Disadvantaged Business Enterprise (DBE)</td>
<td>Yes No</td>
</tr>
<tr>
<td></td>
<td>Veteran Owned Business Enterprise (VOBE)</td>
<td>Yes No</td>
</tr>
<tr>
<td></td>
<td>Service Disabled Veteran Owned Business Enterprise (SDVOBE)</td>
<td>Yes No</td>
</tr>
</tbody>
</table>

A Delaware Business License is not required to bid, but is required before the time of contract signing if the contractor operates within the State of Delaware. This requirement is waived for non-profits.
The bidder represents and certifies as a part of this offer that:

The organization will complete or provide any information necessary for enrollment in Medicaid requested by the Department, concerning, but not limited to, such areas as licensure and accreditation, Medicaid rates paid by other states for services provided by the organization, the usual and customary charges for medical services, and/or past sanctioning by the Centers for Medicare and Medicaid Services (CMS).

The organization will maintain records, documents, and other required evidence to adequately reflect the service under contract.

The organization agrees to maintain or to make available at a location within the State, such records as are necessary or deemed necessary by the Department to fully disclose and substantiate the nature and extent of items and services rendered to the Department clients, including all records necessary to verify the usual and customary charges for such items and services. Organizations that show cause may be exempted from maintaining records or from making such records available within the State.

The organization understands that all records shall be made available at once and without notice to authorized federal and state representatives, including but not limited to Delaware's Medicaid Fraud Control Unit, for the purpose of conducting audits to substantiate claims, costs, etc., and to determine compliance with federal and state regulations and statutes.

The organization shall retain medical, financial, and other supporting records relating to each claim for not less than five (5) years after the claim is submitted.

The organization will maintain accurate accounts, books, documents, and other evidentiary, accounting, and fiscal records in accordance with established methods of accounting.

In the event that the Contract with the organization is terminated, the organization's records shall remain subject to the Department's regulations.

The organization will physically secure and safeguard all sensitive and confidential information related to the service given. This includes service activities and case record materials.

The organization shall comply with the requirements for client confidentiality in accordance with 42 U.S.C. 290 and/or 290 cc-3.

The organization will cooperate with designated program monitors, consultants, or auditors from the Department of Services for Children, Youth and Their Families or the Criminal Justice Council in connection with reviewing the services offered under contract.

The organization will comply with all applicable State and Federal licensing, certification, and accreditation standards, including the Department's Generic Program Standards, and it will submit documentation of annual renewals of applicable licenses/certifications at whatever point they are renewed during the contract year.

The organization will not let subcontracts without prior approval from the contracting Division.

The organization will attempt to obtain all supplies and materials at the lowest practicable cost and to contain its total cost where possible by competitive bidding whenever feasible.

The organization will, upon signature of the contract, provide written assurance to the Department from its corporate counsel that the organization is qualified to do business in Delaware.
The organization agrees to comply with all requirements and provisions of the Civil Rights Act of 1964, the Rehabilitation Act of 1973, the Federal Equal Employment Opportunity and Non-Discrimination regulations, and any other federal, state, or local anti-discriminatory act, law, statute, regulation, or policy along with all amendments and revisions of these laws, in the performance of the contract. It will not discriminate against any bidder or employee or service recipient because of race, creed or religion, age, sex, color, national or ethnic origin, handicap, or any other discriminatory basis or criteria.

The organization shall comply with: the Uniform Alcoholism and Intoxication Treatment Act (16 Del. C., Chapter 22 as amended; Licensing of Drug Abuse Prevention, Control, Treatment, and Education Programs (16 Del. C., Chapter 48 as amended); Drug Free Work Place Act of 1988.

The organization shall comply, when applicable, with the Methadone Regulations (21 CFR, Part III), which prohibit use of methadone for children and youth.

The organization will establish a system through which clients receiving the service under contract may present grievances. Clients will be advised of their appeal rights by the organization.

The organization agrees that it is operating as an independent contractor and as such, it agrees to save and hold harmless the State from any liability which may arise as a result of the organization's negligence.

The organization will abide by the policies and procedures of the Department and will comply with all of the terms, conditions, and requirements as set forth in the contract. The organization understands that failure to comply with any of the terms, conditions, and provisions of the contract may result in delay, reduction, or denial of payment or in sanctions against the organization. The organization also understands that penalties may be imposed for failure to observe the terms of Section 1909, Title XIX of the Social Security Act.

Name of Organization's Authorized Administrator

__________________________________________

Signature of Authorized Administrator

__________________________________________

Date
PLEASE SIGN THIS FORM AND SUBMIT WITH THE PROPOSAL

CERTIFICATION, REPRESENTATION, AND ACKNOWLEDGEMENTS

By signing below, bidder certifies that:

• They are an established vendor in the services being procured
• They have the ability to fulfill all requirements specified for development within this RFP
• They have neither directly nor indirectly entered into an agreement, participated in any collusion, nor otherwise taken any action in restraint of free competitive bidding in connection with this proposal
• They are accurately representing their type of business and affiliations
• They are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded by any Federal department or agency

The following conditions are understood and agreed to:

• No charges, other than those negotiated into a final contract are to be levied upon the State as a result of a contract.
• The State will have exclusive ownership of all products of this contract unless mutually agreed to in writing at the time a binding contract is executed.

Name of Organization's Authorized Administrator

________________________________________

Signature of Authorized Administrator

________________________________________

Date
RFP Title: CYF 19-03 Project DelAWARE Care Coordinators (3 Coordinators)

Bidder Name: 

EMPLOYING DELAWAREANS REPORT

As required by House Bill # 410 (Bond Bill) of the 146th General Assembly and under Section 30, No bid for any public works or professional services contract shall be responsive unless the prospective bidder discloses its reasonable, good-faith determination of:

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<table>
<thead>
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<tbody>
<tr>
<td>1.</td>
<td>Number of employees reasonable anticipated to be employed on the project (Individual bidders should include their self in the number):</td>
</tr>
<tr>
<td>2.</td>
<td>Number and percentage of such employees who are bona fide legal residents of Delaware:</td>
</tr>
<tr>
<td>3.</td>
<td>Percentage of such employees who are bona fide legal residents of Delaware:</td>
</tr>
<tr>
<td>4.</td>
<td>Total number of employees of the bidder:</td>
</tr>
<tr>
<td>5.</td>
<td>Total percentage of employees who are bona fide resident of Delaware:</td>
</tr>
</tbody>
</table>

If subcontractors are to be used:

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<thead>
<tr>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Number of employees who are residents of Delaware:</td>
</tr>
<tr>
<td>2.</td>
<td>Percentage of employees who are residents of Delaware:</td>
</tr>
</tbody>
</table>

“Bona fide legal resident of this State” shall mean any resident who has established residence of at least 90 days in the State.