



**Appoquinimink School District**  
THE WORLD IS OUR CAMPUS

September 28, 2020

ISSUED BY: Keith Hopkins  
Construction Project Manager  
(302) 376-4104

SUBJECT: **AWARD NOTICE**  
**CONTRACT NO. ASD20EMMS-BPA**  
**EVERETT MEREDITH MIDDLE SCHOOL**  
**BID PACK A**

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**OF**  
**KEY CONTRACT INFORMATION**

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**KEY CONTRACT INFORMATION**

**1. CONTRACT PERIOD**

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Each contractor’s contract shall be valid until final completion, unless otherwise terminated in accordance with the terms and conditions indicated in the contract documents.

**2. VENDORS**

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<p>Contract A01 – Demolition          Vendor Name: Eastern Branch Demolition          Address: 3150 V St NE          Primary Contact Name: Ameerah Abutaa          Phone: 202-816-2002          Email: <a href="mailto:aabutaa@easternbrachdemolition.com">aabutaa@easternbrachdemolition.com</a>          FSF Number:</p>	<p>Contract A02 – Sitework          Vendor Name: A-Del Construction Co, Inc.          Address: 10 Adel Drive Newark, DE 19702          Primary Contact Name: Rob Kemske II          Phone: 302-453-8286          Email: <a href="mailto:rkemske@a-del.com">rkemske@a-del.com</a>          FSF Number:</p>
<p>Contract A-03 – Concrete          Vendor Name: Mumford &amp; Miller Concrete, Inc.          Address: 1005 Industrial Drive, Middletown, DE 19709          Primary Contact Name: Peter Mumford          Phone: 302-378-7736          Email: <a href="mailto:pmumford@mumfordandmiller.com">pmumford@mumfordandmiller.com</a>          FSF Number:</p>	<p>Contract A-04 – Masonry          Vendor Name: Joseph Rizzo &amp; Sons          Address: 13 Rizzo Avenue New Castle, DE 19720          Primary Contact Name: Anthony Rizzo          Phone: 302-656-8116          Email: <a href="mailto:trizzo@jrizzoandsons.com">trizzo@jrizzoandsons.com</a>          FSF Number:</p>
<p>Contract A-05 – Structural Steel &amp; Misc. Metals          Vendor Name: R.C. Fabricators, Inc.          Address: 824 North Locust Street Wilmington, De          Primary Contact Name: Jason Suppe          Phone: 302-573-8989          Email: <a href="mailto:jsuppe@rcfabricators.com">jsuppe@rcfabricators.com</a>          FSF Number:</p>	<p>Contract A-06 – Carpentry &amp; General Work          Vendor Name: Specialty Finishes, LLC          Address: 830 Dawson Drive Newark, De 19713          Primary Contact Name: James Smykkowski          Phone: 302-283-0398          Email: <a href="mailto:jsmykowski@specialtyfinishesde.com">jsmykowski@specialtyfinishesde.com</a>          FSF Number:</p>
<p>Contract A-07 – Metal Studs &amp; Drywall          Vendor Name: ALN Construction, Inc.          Address: 104 Sandy Drive, Newark, DE 19713          Primary Contact Name: Greg Peterson          Phone: 302-292-1580          Email: <a href="mailto:g.peterson@alnconstruction.com">g.peterson@alnconstruction.com</a>          FSF Number:</p>	<p>Contract A-08 – Roofing &amp; Waterproofing          Vendor Name: CTA Roofing &amp; Waterproofing, Inc.          Address: 91 Blue Hen Drive, Newark, DE 19713          Primary Contact Name: Mark Crib          Phone: 302-454-8551          Email: <a href="mailto:mark@ctar Roofing.com">mark@ctar Roofing.com</a>          FSF Number:</p>
<p>Contract A-09 – Metal Wall Panels          Vendor Name: A&amp;H Metals, Inc.          Address: 249 E Chestnut Hill Rd Newark, DE 19709          Primary Contact Name: Christopher Milyo          Phone: 302-366-7540          Email: <a href="mailto:cmilyo@ahmetals.com">cmilyo@ahmetals.com</a>          FSF Number:</p>	<p>Contract A-10 – Doors Frames Hardware Supply          Vendor Name: Union Wholesale          Address: 500 E Front Street Wilmington, DE 19801          Primary Contact Name: Chad Morris Sr.          Phone: 302-656-4462          Email: <a href="mailto:chadm@uwco.com">chadm@uwco.com</a>          FSF Number:</p>
<p>Contract A-11 Glass &amp; Glazing          Vendor Name: Pottsgrove Glass Co, Inc.          Address: 144 Shoemaker Road, Pottstown, PA          Primary Contact Name: Bill McGonigal, Jr.</p>	<p>Contract A-12 Casework &amp; Millwork          Vendor Name: Modular Concepts, Inc.          Address: 54 Wilmon Street, Chesapeake City, MD          Primary Contact Name: Jeff Foster, Jr.</p>

## Award Notice

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Phone: (610)906-1145 Email: <a href="mailto:billjr@pottsgroveglass.com">billjr@pottsgroveglass.com</a> FSF Number:	Phone: 410-885-5960 Email: <a href="mailto:jr@modconinc.com">jr@modconinc.com</a> FSF Number:
Contract A-13 Paint & Wallcoverings Vendor Name: M&S Painting, Inc. Address: PO Box 6137 Wilmington, De Primary Contact Name: James McElroy, Jr. Phone: 302-995-2623 Email: <a href="mailto:mspainters@aol.com">mspainters@aol.com</a> FSF Number:	Contract A-14 Acoustical Ceilings & Wall Panels Vendor Name: ALN Construction, Inc. Address: 104 Sandy Drive, Newark, DE 19713 Primary Contact Name: Greg Peterson Phone: 302-292-1580 Email: <a href="mailto:g.peterson@alnconstruction.com">g.peterson@alnconstruction.com</a> FSF Number:
Contract A-15 Carpet & VCT Vendor Name: Flooring Solutions Address: 500 A Street Wilmington, De Primary Contact Name: Ray Woodruff Phone: 302-655-8001 Email: <a href="mailto:rwoodruff@flooringsolutions.us">rwoodruff@flooringsolutions.us</a> FSF Number:	Contract A-16 Ceramic Tile Vendor Name: Old World Tileworks, Inc. Address: P.O. Box 15055, Newark, DE 19711 Primary Contact Name: Dan DiFrancesco Phone: 302-407-5552 Email: <a href="mailto:oldworldtileworks@yahoo.com">oldworldtileworks@yahoo.com</a> FSF Number:
Contract A-17 Terrazzo Tile Vendor Name: Old World Tileworks, Inc. Address: P.O. Box 15055, Newark, DE 19711 Primary Contact Name: Dan DiFrancesco Phone: 302-407-5552 Email: <a href="mailto:oldworldtileworks@yahoo.com">oldworldtileworks@yahoo.com</a> FSF Number:	Contract A-18 Fluid-Applied Flooring Vendor Name: Stonhard, Division of StonCor, Inc. Address: 1000 East Park Ave., Maple Shade, NJ Primary Contact Name: Gary Caspersen Phone: 610-420-9861 Email: <a href="mailto:gcaspersen@stonhard.com">gcaspersen@stonhard.com</a> FSF Number:
Contract A-19 Wood & Athletic Flooring Vendor Name: Miller Flooring Company Address: 827 Lincoln Ave, Suite 15, West Chester, PA Primary Contact Name: Will Miller Phone: 610-626-1000 Email: <a href="mailto:will@millerflooring.com">will@millerflooring.com</a> FSF Number:	Contract A-20 Gymnasium Equipment & Bleachers Vendor Name: Degler-Whiting, Inc. Address: 531 West Lancaster Ave., Frazer, PA Primary Contact Name: Jeff Sellman Phone: Email: <a href="mailto:jeff@deglerwhiting.com">jeff@deglerwhiting.com</a> FSF Number:
Contract A-22 Theater Rigging & Stage Curtains Vendor Name: Janson Industries Address: 1200 Garfield Ave SW Canton, Ohio Primary Contact Name: Eric Janson Phone: 800-548-8982 Email: <a href="mailto:eric@jansonindustries.com">eric@jansonindustries.com</a> FSF Number:	Contract A-23 Theater Seating Vendor Name: TJ Distributors, Inc. Address: 2220 Commerce Road Unit 5 Forest Hill, MD Primary Contact Name: Jason Dinan Phone: 410-638-6358 Email: <a href="mailto:jason@tjdistributors.com">jason@tjdistributors.com</a> FSF Number:
Contract A-24 Elevators Vendor Name: Delaware Elevator, Inc. Address: 2210 Allen Drive Salisbury, MD 21801 Primary Contact Name: Thomas Palekar Phone: 302-462-5192 Email: <a href="mailto:tpalekar@delawarelevator.com">tpalekar@delawarelevator.com</a> FSF Number:	Contract A-25 Kitchen Equipment Vendor Name: Todd Devin Food Equipment, Inc. Address: 668 Stonyhill Rd PMB# 129 Yardley, PA 19067 Primary Contact Name: Todd Devin Phone: 609-333-8805 Email: <a href="mailto:tdeinc@aol.com">tdeinc@aol.com</a> FSF Number:
Contract A-26 Fire Protection Vendor Name: Bear Industries, Inc. Address: 15 Albe Drive, Newark, DE 19702 Primary Contact Name: Charlie Johnston Phone: 302-368-1311 Email: <a href="mailto:cjohnston@bearindustries.com">cjohnston@bearindustries.com</a>	Contract A-27 Plumbing Vendor Name: Worth & Company, Inc Address: 6263 Kellers Church Road Pipersville, PA Primary Contact Name: Leonard Pellegrino, Jr. Phone: 267-362-1100 Email: <a href="mailto:lpellegrino@worthandcompany.com">lpellegrino@worthandcompany.com</a>

FSF Number: Contract A-28 Mechanical Vendor Name: Worth & Company, Inc Address: 6263 Kellers Church Road Pipersville, PA Primary Contact Name: Leonard Pellegrino, Jr. Phone: 267-362-1100 Email: <a href="mailto:lpellegrino@worthandcompany.com">lpellegrino@worthandcompany.com</a> FSF Number:	FSF Number: Contract A-29 Building Management Systems Vendor Name: Albireo Energy, LLC Address: 126 Sandy Drive, Newark, DE 19713 Primary Contact Name: Rick Grimminger Phone: 302-368-0443 Email: <a href="mailto:rgrimminger@albiroenergy.com">rgrimminger@albiroenergy.com</a> FSF Number:
Contract A-30 Electrical Vendor Name: Nickle Electrical Address: 14 Mill Park Court Newark, De 19713 Primary Contact Name: Chris Opendaker Phone: 302-453-4000 Email: <a href="mailto:copdenaker@nickle.email">copdenaker@nickle.email</a> FSF Number:	Contract A-31 Structured Cable Vendor Name: Assurance Media, Inc. Address: 590 Century Blvd., Ste. B, Wilmington, DE Primary Contact Name: Chris Honeycutt Phone: 302-363-1500 Email: <a href="mailto:choneycutt@assurancemedia.net">choneycutt@assurancemedia.net</a> FSF Number:
Contract A-32 Special Systems Vendor Name: Johnson Controls Address: 18 Boulden Circle Ste. 24 New Castle, DE Primary Contact Name: Joe DiCioccio Phone: 302-325-6300 Email: <a href="mailto:joseph.dicioccio@jci.com">joseph.dicioccio@jci.com</a> FSF Number:	Contract A-33 Testing & Balancing Vendor Name: Butler Balancing, Inc. Address: P.O. Box 72256, Thorndale, PA 19732 Primary Contact Name: Dave Miller Phone: 610-873-6905 Email: <a href="mailto:dmiller@butlerbalancing.com">dmiller@butlerbalancing.com</a> FSF Number:
Contract A-34 Telephone Systems Vendor Name: RFP Solutions, Inc. Address: 10F Greenwood Avenue, Woodbury, NJ Primary Contact Name: Paul Donahue Phone: 856-686-0888 Email: <a href="mailto:pdonahue@rfpnj.com">pdonahue@rfpnj.com</a> FSF Number:	

### 3. PRICING

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#### A-01 - Demolition – Eastern Branch Demolition

Base Bid	\$773,377
Alt. 9 – Salvage and Reuse 2 <sup>nd</sup> Floor East Exterior Stone Window Surround	\$15,000 Deferred
Alt. 10 – Salvage, Clean, and Re-Install Brick at Center Bay of History Wall	\$15,000 Deferred
Alt. 11 – Salvage, Clean, and Re-Install Brick at Four (4) Bays of History Wall	<u>\$25,000</u> Deferred
Total	\$773,377

#### A-02 – Sitework – A Del Construction Company, Inc.

Base Bid	\$3,836,000
Alt. 2 – Decorative CMU Screen Wall	(\$10,050) Deferred
Alt #5a - Decorative Concrete at Cafeteria Terrace	\$9,000 Deferred
Alt #5b - Enlarged Cafeteria Terrace	<u>\$41,000</u> Deferred
Total	\$3,836,000

#### A-03 – Concrete – Mumford & Miller Concrete, Inc.

Base Bid	\$1,695,842
Alt. 1 – Terrazzo Stair Treads and Risers	\$0 Accepted
Alt. 2 – Decorative CMU Screen Wall	\$4,500 Accepted
Alt #5b - Enlarged Cafeteria Terrace	<u>\$60,000</u> Accepted

Total	\$1,760,342
<u>A-04 – Masonry – Joseph Rizzo &amp; Sons Construction Company, Inc.</u>	
Base Bid	\$4,383,396
Alt. 2 – Decorative CMU Screen Wall	\$32,000 Accepted
Alt. 3 – Basis of Design Brick Veneer	\$88,000 Accepted
Alt #5b - Enlarged Cafeteria Terrace	\$2,500 Accepted
Alt. 9 – Salvage and Reuse 2nd Floor East Exterior Stone Window Surround	\$7,500 Accepted
Alt. 10 – Salvage, Clean, and Re-Install Brick at Center Bay of History Wall	\$2,600 Accepted
Alt. 11 – Salvage, Clean, and Re-Install Brick at Four (4) Bays of History Wall	<u>\$23,000</u> Accepted
Total	\$4,538,996
<u>A-05 - Structural Steel &amp; Misc. Metals – R. C. Fabricators, Inc.</u>	
Base Bid	\$3,200,824
Alt. 1 – Terrazzo Stair Treads and Risers	\$25,000 Accepted
Alt. 12 – BIM in Lieu of Traditional Coordinated Shop Drawings	<u>\$18,000</u> Accepted
Total	\$3,243,824
<u>A-06 - Carpentry &amp; General Works – Specialty Finishes, LLC</u>	
Base Bid	\$1,398,600
Alt. 2 – Decorative CMU Screen Wall	<u>\$2,650</u> Accepted
Total	\$1,401,250
<u>A-07 - Metal Studs &amp; Drywall – ALN Construction, Inc.</u>	
Base Bid	<u>\$2,722,662</u>
Total	\$2,722,662
<u>A-08 - Roofing &amp; Waterproofing – CTA Roofing and Waterproofing, Inc.</u>	
Base Bid	\$949,000
Alt. 2 – Decorative CMU Screen Wall	\$9,000 Accepted
Alt. 6 – Lightning Protection System	<u>\$0</u> Accepted
Total	\$958,000
<u>A-09 - Metal Wall Panels – A&amp;H Metals, Inc.</u>	
Base Bid	<u>\$596,800</u>
Total	\$596,800
<u>A-10 - Doors, Frames, and Hardware Supply – Union Wholesale Company</u>	
Base Bid	<u>\$505,638</u>
Total	\$505,638
<u>A-11 - Glass &amp; Glazing – Pottsgrove Glass Company, Inc.</u>	
Base Bid	<u>\$979,000</u>
Total	\$979,000
<u>A-12 - Casework &amp; Millwork – Modular Concepts, Inc.</u>	
Base Bid	<u>\$805,900</u>
Total	\$805,900
<u>A-13 - Paint &amp; Wallcoverings – M&amp;S Painting, Inc.</u>	
Base Bid	<u>\$328,500</u>
Total	\$328,500
<u>A-14 - Acoustical Ceilings &amp; Wall Panels – ALN Construction, Inc.</u>	

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Base Bid		<u>\$484,100</u>
	Total	\$484,100
<u>A-15 - Carpet &amp; VCT – Flooring Solutions, Inc</u>		
Base Bid		\$474,670
Alt. 1 – Terrazzo Stair Treads and Risers		(\$6,200) Accepted
Alt. 4 – Millwork Rubber Base		<u>\$3,175</u> Accepted
	Total	\$471,645
<u>A-16 - Ceramic Tile – Old World Tileworks, Inc.</u>		
Base Bid		\$530,950
Alt. 8 – Porcelain Tile Flooring in Toilet Rooms		<u>\$101,475</u> Accepted
	Total	\$632,425
<u>A-17 - Terrazzo Tile - Old World Tileworks, Inc.</u>		
Base Bid		\$138,973
Alt. 1 – Terrazzo Stair Treads and Risers		<u>\$50,413</u> Accepted
	Total	\$189,386
<u>A-18 - Fluid-Applied Flooring – Stonhard Division of StonCor, Inc.</u>		
Base Bid		\$275,000
Alt. 8 – Porcelain Tile Flooring in Toilet Rooms		<u>(\$131,800)</u> Accepted
	Total	\$143,200
<u>A-19 -Wood &amp; Athletic Flooring – Miller flooring Company (dba Miller Sports Construction)</u>		
Base Bid		<u>\$186,000</u>
	Total	\$186,000
<u>A-20 - Gymnasium Equipment &amp; Bleachers – Degler-Whiting, Inc.</u>		
Base Bid		<u>\$147,860</u>
	Total	\$147,860
<u>A-22 - Theater Rigging &amp; Stage Curtains – Janson Industries</u>		
Base Bid		\$339,356
Alt. 7 – Orchestra Shell		\$170,860 Accepted
Alt. 12 – BIM in Lieu of Traditional Coordinated Shop Drawings		<u>\$0</u> Accepted
	Total	\$510,216
<u>A-23 - Theater Seating – T.J. Distributors, Inc.</u>		
Base Bid		<u>\$159,400</u>
	Total	\$159,400
<u>A-24 – Elevators – Delaware Elevator, Inc.</u>		
Base Bid		<u>\$99,390</u>
	Total	\$99,390
<u>A-25 - Kitchen Equipment – Todd Devin Food Equipment, Inc.</u>		
Base Bid		<u>\$572,000</u>
	Total	\$572,000
<u>A-26 - Fire Protection – Bear Industries, Inc.</u>		
Base Bid		\$353,780

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Alt. 12 – BIM in Lieu of Traditional Coordinated Shop Drawings	\$0 Accepted
Total	\$353,780
 <u>A-27 – Plumbing – Worth &amp; Company, Inc.</u>	
Base Bid	\$1,813,000
Alt. 12 – BIM in Lieu of Traditional Coordinated Shop Drawings	\$0 Accepted
Total	\$1,813,000
 <u>A-28 – Mechanical - Worth &amp; Company, Inc.</u>	
Base Bid	\$3,615,000
Alt. 12 – BIM in Lieu of Traditional Coordinated Shop Drawings	\$0 Accepted
Total	\$3,615,000
 <u>A-29 - Building Management Systems – Advanced Power Control, Inc (dba Albireo Energy, LLC)</u>	
Base Bid	<u>\$769,000</u>
Total	\$769,000
 <u>A-30 – Electrical – Nickle Electrical Companies</u>	
Base Bid	\$2,780,000
Alt. 6 – Lightning Protection System	\$54,000 Accepted
Alt. 7 – Orchestra Shell	\$0 Accepted
Alt. 12 – BIM in Lieu of Traditional Coordinated Shop Drawings	<u>\$18,250 Accepted</u>
Total	\$2,852,250
 <u>A-31 - Structured Cable – Assurance Media, LLC</u>	
Base Bid	<u>\$161,284.08</u>
Total	\$161,284.08
 <u>A-32 - Special Systems – Johnson Controls Fire Protection, LP</u>	
Base Bid	<u>\$733,557</u>
Total	\$733,557
 <u>A-33 - Testing &amp; Balancing – Butler Balancing Co, Inc.</u>	
Base Bid	<u>\$48,800</u>
Total	\$48,800
 <u>A-34 - Telephone System – RFP Solutions</u>	
Base Bid	<u>\$44,750</u>
Total	\$44,750

**4. ADDITIONAL TERMS AND CONDITIONS**

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All terms and conditions indicated in the contract documents will be enforced by the Appoquinimink School District. Please refer to the contract documents for additional information.