

Mr. Rick Grimminger Advanced Power Control, Inc. dba Albireo Energy, LLC 126 Sandy Drive Newark, DE 19713

Re: Appoquinimink School District Fairview Campus Middle & High Schools – Bid Pack D

Dear Rick:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. D-45 Building Management System (All Buildings). The project is fully funded, however the district may issue a partial purchase order for your contract based on the estimated work to be completed this fiscal year. Be assured that the remainder of your purchase order will be funded in the next fiscal year.

Your total contract amount, based on your bid form dated 19 April 2018, will be as follows:

D-45 Building Management System (All Buildings)

generic/sten (in sundings)	
Base Bid	\$1,692,385.00
Alt. 4 Revised HS Gym Layout	\$8,435.00 Accepted
Alt. 5 Maint. Bldg. Expansion	\$15,000.00 Deferred
Alt. 22 Provide Basis of Design Mech Eq.	\$0.00 Accepted
Alt. 23 Provide Kitchen Equip for 3/4 Kit	\$0.00 Accepted
Alt. 24 Provide Kitchen Equip for ½ Kit	\$0.00 Accepted
Alt. 27 Provide Mech Equip to Match BPC	\$0.00 Accepted
Alt. 34 Agriculture Bldg.	\$13,300.00 Deferred
Alt. 35 Provide 1-Story Pole Barn	<u>\$0.00</u> Deferred
Contract Award Amount	\$1,700,820.00

As required by the contract's scope of work the costs associated with Alternates #34 and 35 will be deferred for 180 days.

Please submit the following start-up documents:

- 1. Certificate of Insurance (see attached sample)
- 2. Performance and Payment Bonds



Advanced Power Control, Inc. dba Albireo Energy, LLC, 21 May 2018 Page 2

- 3. Emergency Information Form (attached)
- 4. Site specific Safety Policy, Silica Exposure Control Plan, and SDS sheets
- 5. List of Subcontractors
- 6. Schedule of Values
- 7. MyMarketPlace Vendor Information Form (attached)
- 8. Drug Testing Program for your company and all subcontractors
- 9. Labor Detail Form (attached)

The above information should be directed to my attention and needs to be received by our office as soon as possible. Please advise your bonding company that the date of your contract will be the same date as this letter of intent and, upon receipt, should be executed and returned. Your contract cannot be processed until we have approved bonds and insurance. A fully executed contract will be returned upon approval and execution by the School District.

Congratulations and we look forward to working with you on this project. If you have any questions, please do not hesitate to contact me.

Sincerely,

EDiS Company Signature on File

Andrew Hickey Sr. Project Manager AH/jmm Attachments: Sample Certificate of Insurance Emergency Information Memo MyMarketPlace Vendor Information Form Labor Detail Form

cc: B. Hershey, J. Doherty, C. McCone



Mr. Gregg Furtaw Enterprise Masonry 3010 Bellevue Avenue Wilmington, De 19802

Re: Appoquinimink School District Fairview Campus Middle & High Schools – Bid Pack D

Dear Gregg:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. D-22 Masonry (P.A.C. and Middle School). The project is fully funded, however the district may issue a partial purchase order for your contract based on the estimated work to be completed this fiscal year. Be assured that the remainder of your purchase order will be funded in the next fiscal year.

Your total contract amount, based on your bid form dated 19 April 2018, will be as follows:

D-22 Masonry (P.A.C. and Middle School)

Base Bid	\$4,150,000.00
Alt. 6 Provide new Entrance Wall	\$0.00 Rejected
Alt. 25 Brick & Block to Match BPC	\$8,000.00 Accepted
Alt. 37 Provide Fire Rated Spray Insulation	\$215,000.00 Accepted
Contract Award Amount	\$4,373,000.00

Please submit the following start-up documents:

- 1. Certificate of Insurance (see attached sample)
- 2. Performance and Payment Bonds
- 3. Emergency Information Form (attached)
- 4. Site specific Safety Policy, Silica Exposure Control Plan, and SDS sheets
- 5. List of Subcontractors
- 6. Schedule of Values
- 7. MyMarketPlace Vendor Information Form (attached)
- 8. Drug Testing Program for your company and all subcontractors
- 9. Labor Detail Form (attached)



Enterprise Masonry 09 May 2018 Page 2

The above information should be directed to my attention and needs to be received by our office as soon as possible. Please advise your bonding company that the date of your contract will be the same date as this letter of intent and, upon receipt, should be executed and returned. Your contract cannot be processed until we have approved bonds and insurance. A fully executed contract will be returned upon approval and execution by the School District.

Congratulations and we look forward to working with you on this project. If you have any questions, please do not hesitate to contact me.

Sincerely,

EDiS Company Signature on File

> Andrew Hickey Sr. Project Manager AH/jmm Attachments: Sample Certificate of Insurance Emergency Information Memo MyMarketPlace Vendor Information Form Labor Detail Form



Mr. Dominic Marra Flooring Solutions, Inc. 500 A Street Wilmington, DE 19801

Re: Appoquinimink School District Fairview Campus Middle & High Schools – Bid Pack D

Dear Dominic:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. D-32 Carpet & VCT (All Buildings). The project is fully funded, however the district may issue a partial purchase order for your contract based on the estimated work to be completed this fiscal year. Be assured that the remainder of your purchase order will be funded in the next fiscal year.

Your total contract amount, based on your bid form dated 19 April 2018, will be as follows:

D-32 Carpet & VCT (All Buildings)

Base Bid	\$1,040,000.00
Alt. 4 Provide High School Gym	\$0.00 Accepted
Alt. 13 Provide Orchestra Pit Lift	\$0.00 Rejected
Alt. 14 Terrazzo Slabs	(\$34,000.00) Rejected
Alt. 21 Provide Basis of Design Resil Flr	<u>\$0.00</u> Accepted
Contract Award Amount	\$1,040,000.00

Please submit the following start-up documents:

- 1. Certificate of Insurance (see attached sample)
- 2. Performance and Payment Bonds
- 3. Emergency Information Form (attached)
- 4. Site specific Safety Policy, Silica Exposure Control Plan, and SDS sheets
- 5. List of Subcontractors
- 6. Schedule of Values
- 7. MyMarketPlace Vendor Information Form (attached)
- 8. Drug Testing Program for your company and all subcontractors
- 9. Labor Detail Form (attached)



Flooring Solutions, Inc. 09 May 2018 Page 2

The above information should be directed to my attention and needs to be received by our office as soon as possible. Please advise your bonding company that the date of your contract will be the same date as this letter of intent and, upon receipt, should be executed and returned. Your contract cannot be processed until we have approved bonds and insurance. A fully executed contract will be returned upon approval and execution by the School District.

Congratulations and we look forward to working with you on this project. If you have any questions, please do not hesitate to contact me.

Sincerely,

EDiS Company Signature on File

Andrew Hickey Sr. Project Manager AH/jmm Attachments: Sample Certificate of Insurance Emergency Information Memo MyMarketPlace Vendor Information Form Labor Detail Form



Mr. Thomas Cekine Kent Construction Company 2 Big Oak Road Smyrna, DE 19977

Re: Appoquinimink School District Fairview Campus Middle & High Schools – Bid Pack D

Dear Thomas:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. D-24 Carpentry & General Works (All Buildings). The project is fully funded, however the district may issue a partial purchase order for your contract based on the estimated work to be completed this fiscal year. Be assured that the remainder of your purchase order will be funded in the next fiscal year.

Your total contract amount, based on your bid form dated 19 April 2018, will be as follows:

D-24 Carpentry & General Works (All Buildings)

Base Bid Alt. 4 Revised HS Gym Layout Alt. 13 Orchestra Pit Lift Alt. 17 Clerestory Vision Glass Contract Award Amount \$2,150,000.00 \$20,000.00 Accepted \$170,000.00 Rejected <u>\$16,400.00</u> Rejected \$2,170,000.00

Please submit the following start-up documents:

- 1. Certificate of Insurance (see attached sample)
- 2. Performance and Payment Bonds
- 3. Emergency Information Form (attached)
- 4. Site specific Safety Policy, Silica Exposure Control Plan, and SDS sheets
- 5. List of Subcontractors
- 6. Schedule of Values
- 7. MyMarketPlace Vendor Information Form (attached)
- 8. Drug Testing Program for your company and all subcontractors
- 9. Labor Detail Form (attached)
- 10. New Castle County Contractor License



Kent Construction Company 09 May 2018 Page 2

The above information should be directed to my attention and needs to be received by our office as soon as possible. Please advise your bonding company that the date of your contract will be the same date as this letter of intent and, upon receipt, should be executed and returned. Your contract cannot be processed until we have approved bonds and insurance. A fully executed contract will be returned upon approval and execution by the School District.

Congratulations and we look forward to working with you on this project. If you have any questions, please do not hesitate to contact me.

Sincerely,

EDiS Company Signature on File

> Andrew Hickey Sr. Project Manager AH/jmm Attachments: Sample Certificate of Insurance Emergency Information Memo MyMarketPlace Vendor Information Form Labor Detail Form



Mr. Keith Hopkins J&G Acoustical Co., Inc d/b/a J&G Building Group 118 Sleepy Hollow Drive, Suite 2 Middletown, DE 19709

Re: Appoquinimink School District Fairview Campus Middle & High Schools – Bid Pack D

Dear Keith:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. D-37 Specialties (All Buildings). The project is fully funded, however the district may issue a partial purchase order for your contract based on the estimated work to be completed this fiscal year. Be assured that the remainder of your purchase order will be funded in the next fiscal year.

Your total contract amount, based on your bid form dated 19 April 2018, will be as follows:

D-37 Specialties (All Buildings)	
Base Bid	\$775,918.00
Alt. 4 Revised HS Gym Layout	\$ <u>14,407.00</u> Accepted
Contract Award Amount	\$790,325.00

Please submit the following start-up documents:

- 1. Certificate of Insurance (see attached sample)
- 2. Performance and Payment Bonds
- 3. Emergency Information Form (attached)
- 4. Site specific Safety Policy, Silica Exposure Control Plan, and SDS sheets
- 5. List of Subcontractors
- 6. Schedule of Values
- 7. MyMarketPlace Vendor Information Form (attached)
- 8. Drug Testing Program for your company and all subcontractors
- 9. Labor Detail Form (attached)



J&G Acoustical Co., Inc d/b/a J&G Building Group 21 May 2018 Page 2

The above information should be directed to my attention and needs to be received by our office as soon as possible. Please advise your bonding company that the date of your contract will be the same date as this letter of intent and, upon receipt, should be executed and returned. Your contract cannot be processed until we have approved bonds and insurance. A fully executed contract will be returned upon approval and execution by the School District.

Congratulations and we look forward to working with you on this project. If you have any questions, please do not hesitate to contact me.

Sincerely,

EDiS Company Signature on File

> Andrew Hickey Sr. Project Manager AH/jmm Attachments: Sample Certificate of Insurance Emergency Information Memo MyMarketPlace Vendor Information Form Labor Detail Form



Mr. Joe DiCioccio Johnson Controls Fire & Security LP 18 Boulden Circle New Castle, DE 19720

Re: Appoquinimink School District Fairview Campus Middle & High Schools – Bid Pack D

Dear Joe:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. D-47 Special Systems (All Buildings). The project is fully funded, however the district may issue a partial purchase order for your contract based on the estimated work to be completed this fiscal year. Be assured that the remainder of your purchase order will be funded in the next fiscal year.

Your total contract amount, based on your bid form dated 19 April 2018, will be as follows:

D-47 Special Systems (All Buildings)		
Base Bid	\$2,207,028.00	
Alt. 4 Provide HS Gym Layout	\$0.00 Accepted	
Alt. 5 Maint. Bldg. Expansion	\$0.00 Deferred	
Alt. 13 Provide Orchestra Pit Lift	\$0.00 Rejected	
Alt. 23 Provide Kit Equip ¾ Kit	\$0.00 Accepted	
Alt. 24 Provide Kit Equip for ½ Kit	\$0.00 Accepted	
Alt. 34 Provide 1 Story Ag. Bldg.	\$0.00 Deferred	
Alt. 35 Provide 1 Story Pole Barn	<u>\$0.00</u> Deferred	
Contract Award Amount	\$2,207,028.00	

As required by the contract's scope of work the costs associated with Alternates #34 and 35 will be deferred for 180 days.

Please submit the following start-up documents:

- 1. Certificate of Insurance (see attached sample)
- 2. Performance and Payment Bonds
- 3. Emergency Information Form (attached)



Johnson Controls Fire & Security LP 21 May 2018 Page 2

- 4. Site specific Safety Policy, Silica Exposure Control Plan, and SDS sheets
- 5. List of Subcontractors
- 6. Schedule of Values
- 7. MyMarketPlace Vendor Information Form (attached)
- 8. Drug Testing Program for your company and all subcontractors
- 9. Labor Detail Form (attached)

The above information should be directed to my attention and needs to be received by our office as soon as possible. Please advise your bonding company that the date of your contract will be the same date as this letter of intent and, upon receipt, should be executed and returned. Your contract cannot be processed until we have approved bonds and insurance. A fully executed contract will be returned upon approval and execution by the School District.

Congratulations and we look forward to working with you on this project. If you have any questions, please do not hesitate to contact me.

Sincerely,

EDiS Company Signature on File

Andrew Hickey Sr. Project Manager AH/jmm Attachments: Sample Certificate of Insurance Emergency Information Memo MyMarketPlace Vendor Information Form Labor Detail Form

cc: B. Hershey, J. Doherty, C. McCone



Mr. David Humpton Master Interiors, Inc. 113 Sandy Drive Newark, DE 19702

Re: Appoquinimink School District Fairview Campus Middle & High Schools – Bid Pack D

Dear David:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. D-30 Acoustical Ceilings & Wall Panels (All Buildings). The project is fully funded, however the district may issue a partial purchase order for your contract based on the estimated work to be completed this fiscal year. Be assured that the remainder of your purchase order will be funded in the next fiscal year.

Your total contract amount, based on your bid form dated 19 April 2018, will be as follows:

D-30 Acoustical Ceilings & Wall Panels (All Buildings)

Base Bid
Alt. 4 Revised HS Gym Layout
Alt. 15 Provide Wood Panel Ceilings
Contract Award Amount

\$1,225,000.00 \$14,800.00 Accepted <u>\$0.00</u> Rejected \$1,239,800.00

Please submit the following start-up documents:

- 1. Certificate of Insurance (see attached sample)
- 2. Performance and Payment Bonds
- 3. Emergency Information Form (attached)
- 4. Site specific Safety Policy, Silica Exposure Control Plan, and SDS sheets
- 5. List of Subcontractors
- 6. Schedule of Values
- 7. MyMarketPlace Vendor Information Form (attached)
- 8. Drug Testing Program for your company and all subcontractors
- 9. Labor Detail Form (attached)
- 10. Delaware State Business License
- 11. New Castle County Contractor License



Master Interiors, Inc. 21 May 2018 Page 2

The above information should be directed to my attention and needs to be received by our office as soon as possible. Please advise your bonding company that the date of your contract will be the same date as this letter of intent and, upon receipt, should be executed and returned. Your contract cannot be processed until we have approved bonds and insurance. A fully executed contract will be returned upon approval and execution by the School District.

Congratulations and we look forward to working with you on this project. If you have any questions, please do not hesitate to contact me.

Sincerely,

EDiS Company Signature on File

Andrew Hickey Sr. Project Manager AH/jmm Attachments: Sample Certificate of Insurance Emergency Information Memo MyMarketPlace Vendor Information Form Labor Detail Form



Mr. David Humpton Master Interiors, Inc. 113 Sandy Drive Newark, DE 19702

Re: Appoquinimink School District Fairview Campus Middle & High Schools – Bid Pack D

Dear David:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. D-31 Specialty Ceilings (All Buildings). The project is fully funded, however the district may issue a partial purchase order for your contract based on the estimated work to be completed this fiscal year. Be assured that the remainder of your purchase order will be funded in the next fiscal year.

Your total contract amount, based on your bid form dated 19 April 2018, will be as follows:

D-31 Specialty Ceilings (All Buildings)

Base Bid Alt. 4 Revised HS Gym Layout Alt. 15 Provide Wood Panel Ceilings Contract Award Amount \$445,000.00 \$0.00 Accepted <u>\$199,800.00</u> Rejected \$445,000.00

Please submit the following start-up documents:

- 1. Certificate of Insurance (see attached sample)
- 2. Performance and Payment Bonds
- 3. Emergency Information Form (attached)
- 4. Site specific Safety Policy, Silica Exposure Control Plan, and SDS sheets
- 5. List of Subcontractors
- 6. Schedule of Values
- 7. MyMarketPlace Vendor Information Form (attached)
- 8. Drug Testing Program for your company and all subcontractors
- 9. Labor Detail Form (attached)
- 10. Delaware State Business License
- 11. New Castle County Contractor License



Master Interiors, Inc. 21 May 2018 Page 2

The above information should be directed to my attention and needs to be received by our office as soon as possible. Please advise your bonding company that the date of your contract will be the same date as this letter of intent and, upon receipt, should be executed and returned. Your contract cannot be processed until we have approved bonds and insurance. A fully executed contract will be returned upon approval and execution by the School District.

Congratulations and we look forward to working with you on this project. If you have any questions, please do not hesitate to contact me.

Sincerely,

EDiS Company Signature on File

Andrew Hickey Sr. Project Manager AH/jmm Attachments: Sample Certificate of Insurance Emergency Information Memo MyMarketPlace Vendor Information Form Labor Detail Form



Mr. Dan DiFrancesco, Jr. Old World Tileworks, Inc. P.O. Box 15055 Newark, DE 19711

Re: Appoquinimink School District Fairview Campus Middle & High Schools – Bid Pack D

Dear Dan:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. D-33 Ceramic Tile (All Buildings). The project is fully funded, however the district may issue a partial purchase order for your contract based on the estimated work to be completed this fiscal year. Be assured that the remainder of your purchase order will be funded in the next fiscal year.

Your total contract amount, based on your bid form dated 19 April 2018, will be as follows:

D-33 Ceramic Tile (All Buildings)

Base Bid	\$1,07
Alt. 4 Revised HS Gym Layout	
Contract Award Amount	\$1,07

\$1,074,539.00 <u>\$0.00</u> Accepted \$1,074,539.00

Please submit the following start-up documents:

- 1. Certificate of Insurance (see attached sample)
- 2. Performance and Payment Bonds
- 3. Emergency Information Form (attached)
- 4. Site specific Safety Policy, Silica Exposure Control Plan, and SDS sheets
- 5. List of Subcontractors
- 6. Schedule of Values
- 7. MyMarketPlace Vendor Information Form (attached)
- 8. Drug Testing Program for your company and all subcontractors
- 9. Labor Detail Form (attached)



Old World Tileworks, Inc. 21 May 2018 Page 2

The above information should be directed to my attention and needs to be received by our office as soon as possible. Please advise your bonding company that the date of your contract will be the same date as this letter of intent and, upon receipt, should be executed and returned. Your contract cannot be processed until we have approved bonds and insurance. A fully executed contract will be returned upon approval and execution by the School District.

Congratulations and we look forward to working with you on this project. If you have any questions, please do not hesitate to contact me.

Sincerely,

EDiS Company Signature on File

Andrew Hickey Sr. Project Manager AH/jmm Attachments: Sample Certificate of Insurance Emergency Information Memo MyMarketPlace Vendor Information Form Labor Detail Form



Mr. William McGonigal, Jr. Pottsgrove Glass Company, Inc. 144 Shoemaker Road Pottsgrove, PA 19464

Re: Appoquinimink School District Fairview Campus Middle & High Schools – Bid Pack D

Dear Bill:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. D-27 Glass & Glazing (P.A.C. and Middle School). The project is fully funded, however the district may issue a partial purchase order for your contract based on the estimated work to be completed this fiscal year. Be assured that the remainder of your purchase order will be funded in the next fiscal year.

Your total contract amount, based on your bid form dated 19 April 2018, will be as follows:

D-27 Glass & Glazing (P.A.C. and Middle School)

Base Bid		\$1,941,000.00
Alt. 17 Clerestory Vision Glass		\$25,000.00 Rejected
Alt. 26 Glass to match BPC		<u>\$0.00</u> Accepted
Contract	t Award Amount	\$1,941,000.00

Please submit the following start-up documents:

- 1. Certificate of Insurance (see attached sample)
- 2. Performance and Payment Bonds
- 3. Emergency Information Form (attached)
- 4. Site specific Safety Policy, Silica Exposure Control Plan, and SDS sheets
- 5. List of Subcontractors
- 6. Schedule of Values
- 7. MyMarketPlace Vendor Information Form (attached)
- 8. Drug Testing Program for your company and all subcontractors
- 9. Labor Detail Form (attached)



Pottsgrove Glass Company, Inc. 09 May 2018 Page 2

The above information should be directed to my attention and needs to be received by our office as soon as possible. Please advise your bonding company that the date of your contract will be the same date as this letter of intent and, upon receipt, should be executed and returned. Your contract cannot be processed until we have approved bonds and insurance. A fully executed contract will be returned upon approval and execution by the School District.

Congratulations and we look forward to working with you on this project. If you have any questions, please do not hesitate to contact me.

Sincerely,

EDiS Company Signature on File

Andrew Hickey Sr. Project Manager AH/jmm Attachments: Sample Certificate of Insurance Emergency Information Memo MyMarketPlace Vendor Information Form Labor Detail Form



Mr. Jimmie Fitzsimmons Superior Electric Service Company 36 Germay Drive Wilmington, DE 19804

Re: Appoquinimink School District Fairview Campus Middle & High Schools – Bid Pack D

Dear Jimmie:

Congratulations. Appoquinimink School District has authorized us to issue a letter of intent to you for Contract No. D-46 Electrical (P.A.C. and Middle School). The project is fully funded, however the district may issue a partial purchase order for your contract based on the estimated work to be completed this fiscal year. Be assured that the remainder of your purchase order will be funded in the next fiscal year.

Your total contract amount, based on your bid form dated 19 April 2018, will be as follows:

D-46 Electrical (P.A.C. and Middle School)Base Bid\$3,724,800.00Alt. 13 Orchestra Pit Lift\$5,200.00 RejectedAlt. 16-A Orchestra Shell & Integra\$0.00 RejectedAlt. 16-B Motor Operated Rigging\$250.00 RejectedAlt. 28 Provide Elec Equip to Match BPC\$25,000.00 RejectedAlt. 39 Provide Lighting Fixtures to Match BPC\$0.00 AcceptedContract Award Amount\$3,724,800.00

Please submit the following start-up documents:

- 1. Certificate of Insurance (see attached sample)
- 2. Performance and Payment Bonds
- 3. Emergency Information Form (attached)
- 4. Site specific Safety Policy, Silica Exposure Control Plan, and SDS sheets
- 5. List of Subcontractors
- 6. Schedule of Values
- 7. MyMarketPlace Vendor Information Form (attached)
- 8. Drug Testing Program for your company and all subcontractors



Superior Electric Service Company 21 May 2018 Page 2

9. Labor Detail Form (attached)

10. New Castle County Contractor License

The above information should be directed to my attention and needs to be received by our office as soon as possible. Please advise your bonding company that the date of your contract will be the same date as this letter of intent and, upon receipt, should be executed and returned. Your contract cannot be processed until we have approved bonds and insurance. A fully executed contract will be returned upon approval and execution by the School District.

Congratulations and we look forward to working with you on this project. If you have any questions, please do not hesitate to contact me.

Sincerely,

EDiS Company Signature on File

Andrew Hickey Sr. Project Manager AH/jmm Attachments: Sample Certificate of Insurance Emergency Information Memo MyMarketPlace Vendor Information Form Labor Detail Form